

Oakes Bros. Ltd.

- E S T A B L I S H E D 1 8 2 5 -

Job Description

Position: Sales Manager

Location: Multiple Locations

Hours: Full Time

Holiday: Pro-rata

Benefits: Company car, company pension scheme, laptop, iPad and smartphone.

Key Responsibilities:

Reporting to the Group Sales Manager.

- To develop and maximize sales opportunities, respond to customer enquiries and build lasting business relationships
- To accurately monitor and manage the sales process from planning to delivery
- To ensure all customer requirements and time frames are met
- To identify new product/market opportunities
- To attend exhibitions, trade shows, supplier meetings and site visits and to represent the company as required

Essential Requirements:

- A strong record of previous sales experience
- Good, in-depth knowledge of the agriculture/horticulture machinery sector
- Excellent communication skills at all levels
- A high level of computer literacy
- Strong organisation skills
- Easy access to your designated territory
- A full driving licence

Apply with a covering letter and CV by email to **Sebastian Parfitt, Group Sales Manager**.

E: sebastian.parfitt@oakesbros.net

M: 07831 449067

About the Company www.oakes.uk.com Oakes Bros Ltd the award winning main agricultural dealer for New Holland and JCB covering Berkshire, Hampshire, Oxfordshire, Surrey, West Sussex, and Wiltshire. We sell a wide range of machinery across the brands, both new and used. Sales are supported by a comprehensive parts and

