

Position: Group Sales Machinery Demonstrator

Location: Micheldever

Hours: Full Time

Holiday: Pro-rata

Benefits: Workplace Pension, Competitive Salary depending on experience + KPI bonuses, Company car, Company pension scheme, Laptop, iPad and smartphone, On-going training and development.

Who we're looking for

Due to internal re-structuring, we're now seeking an experienced, knowledgeable and highly-motivated individual for the position of Group Sales Machinery Demonstrator. This is a hands-on role that involves actively demonstrating to customers the features and benefits of a wide range of modern agricultural equipment from some of the world's leading manufacturers including JCB, New Holland, Amazone, Kuhn and others.

Responsibilities:

- To bolster sales through the effective demonstration of high-end agricultural and related equipment to customers and prospects
- To ensure that all customer time frames and technical requirements are met
- To assist technicians with the preparation and maintenance of equipment both in the workshop and on-farm where appropriate
- To attend exhibitions, trade shows, supplier meetings and site visits and to represent the company as required.

Essential Requirements:

- Excellent communication skills
- Minimum of 5 years agricultural industry experience
- In-depth understanding of the agricultural/horticultural industries
- Strong, all-round knowledge of a wide range of machinery within the agricultural sector
- Ability to demonstrate agricultural equipment to its maximum potential
- A flexible approach to both customer and company requirements
- Strong IT skills with experience of CRM systems
- Good commercial awareness
- Proactive with self-management skills.
- An HGV/LGV and/or other license categories would be advantageous.

Apply with a covering letter and CV by email to **Richard Haines, Managing Director**.

E: richard.haines@oakesbros.net

M: [07768 774935](tel:07768774935)

About the Company www.oakes.uk.com

Oakes Bros Ltd the award winning main agricultural dealer for New Holland and JCB covering Berkshire, Hampshire, Oxfordshire, Surrey, West Sussex, and Wiltshire. We sell a wide range of machinery across the brands, both new and used. Sales are supported by a comprehensive parts and service team.